Earthworks Environmental LLC

2026 Statement of Qualifications

Earthworks Environmental, LLC— ROC298767 - DBE/ SBC certified business
Privately Owned Since 2014



Company Overview



Since 2014, Earthworks has brought a passion for compliance and a commitment to the integrity of every project.

A Track-Record of Success.

At Earthworks Environmental, our mission is to deliver responsible environmental consulting, combined with exceptional customer service. We are dedicated to promoting effective environmental stewardship through innovative and cost-effective solutions that address the complex challenges our clients face. We also strive to create a workplace that supports the professional growth of our employees and fosters a culture of excellence.

Consulting

- SWPP program management
- Safety management
- Weekly compliance assessments/ inspections
- Rain event inspections
- Weekly dust inspections
- On site SWPP training
- Safety consulting and training

Permitting

- Permit compliance assistance
- Permit applications
- SWPPP writing
- NOI/ NOT filing

Stormwater, Safety & Dust Online Management Software

- Precision locating
- Document storage
- eSWPPPs
- Inspection record-keeping
- Action item maps
- Digital site maps and logs
- Rain logs
- Safety and site observations
- Regulatory tracking
- Fully customizable

Stormwater and Dust Controls

- BMP instillation and maintenance
- Street sweeping
- Coordination with subcontractors

Our Services

Stormwater Consulting

Earthworks Environmental provides support for filing the Notice of Intent (NOI). We conduct your projects' stormwater inspections along with documenting any deficiencies. Additionally, we perform rain event inspections in designated areas as required. Inspection forms are digitally within ERX or any other software specified by the client. We also update maps and logs as necessary, and prepare proposals to address and repair any identified deficiencies.

Dust Consulting

Earthworks Environmental provides services for filing Dust Control Permits and managing plan changes. Our Compliance Managers conduct weekly dust inspections, during which they complete a digital inspection form within ERX or any other software specified by the client. On-site deficiencies are documented and on-site communication is held with the responsible party. Corresponding proposal is then prepared to offer repair services as needed.

BMP Installation and Maintenance

We offer a range of stormwater pollution prevention and dust control installation services, including silt fence, trackout control devices, street sweeping, concrete washout, biosock, curb inlet protection, and other related items. Repairs are provided on a proposal basis, allowing clients the flexibility to choose either Earthworks Environmental or another preferred trade company. Should the client select a different provider, we will maintain communication with that company to ensure proper installation and adherence to project requirements.

On-Site Stormwater and Dust Training

Earthworks Environmental provides stormwater pollution prevention and dust training to all clients. This training is crucial for ensuring that all employees understand the importance of maintaining control measures. It also facilitates open communication between Earthworks Environmental and our clients. Our goal is to emphasize the significance of protecting our nation's waters and air while keeping our clients violation free. We are dedicated to assisting clients and are always available to address any questions or concerns they may have.

ERX

ERX is Earthworks Environmental's own in-house online stormwater and dust management software. Fully customizable, ERX has been developed and refined by builders for builders. Created by a U.S. based IT team, we can quickly and efficiently implement software changes to meet client needs. This software is EPA-approved and widely used across the nation.

Safety

Earthworks Environmental provides construction safety inspections, audits, and reporting to help keep job sites safe and compliant. Using ERX software, we develop site-specific safety plans, identify workplace hazards, support regulatory compliance, and recommend corrective actions to reduce risk and protect workers.

Drone

Earthworks Environmental offers one complimentary drone flight at a client-chosen site. Additionally, we provide a dedicated section in ERX where clients can store their drone footage. We highly recommend drone flights for large land development projects and sites with hard-to-reach areas. Drone footage is also an excellent tool for builders to utilize in marketing efforts.

Third Party QAQC

We provide comprehensive third-party Quality Assurance and Quality Control (QAQC) services for all our clients. Our commitment to excellence drives us to meticulously verify that all work is conducted both efficiently and correctly. We take great pride in our role as a trusted partner, dedicated to empowering our clients to achieve their goals while minimizing the risk of fines and compliance issues. By prioritizing thorough oversight and proactive support, we ensure that each organization can operate smoothly and successfully in their respective fields.

Compliance Managers You Can Trust



A Compliance Manager You Can Trust

Committed to quality, safety and competitive pricing, we employ only highly trained Compliance Managers, and all of our employees are EPA CGP Stormwater inspector certified. We have pioneered ways to save our clients time and money while ensuring stormwater and dust compliance.

Quality Inspections Guaranteed

Following our comprehensive training program, our Compliance Managers are equipped to conduct meticulous inspections. As a hands-on company, we ensure our team is actively present on-site, and engaging directly with each project to gain a complete understanding of its unique requirements. Our inspection forms are fully customizable, allowing us to tailor them specifically to meet the individual needs of each client and municipality.

Compliance for the Life of Your Project

Earthworks Environmental actively participates in pre-construction meetings, communicates with regulator agencies to exchange essential information, and conducts inspections throughout the project's duration. We maintain ongoing communication with superintendents and relevant state or city regulators to ensure seamless coordination. Upon project completion, Earthworks Environmental will conduct a final inspection and file for a Notice of Termination (NOT) at no additional cost.

How Earthworks Operates



Earthworks can handle projects during all construction phases.

Compliance Managers

A dedicated Compliance Manager is assigned to each project to conduct inspections, update project maps and logs, and maintain the SWPPP (Stormwater Pollution Prevention Plan). They will also liaise directly with your team to ensure effective communication and oversight.

Internally, Earthworks holds weekly management and operations meetings to review and discuss project progress. These meetings cover key aspects such as safety, quality control, project status, duration, complexity, and compliance. This structured approach ensures that every project is managed efficiently and in alignment with all regulatory requirements.

10-Minutes or Less

Earthworks Environmental offers a complimentary service called "10-Minutes or Less." Our Compliance Managers are equipped with essential tools and equipment to perform quick on-site repairs that can be completed in 10-minutes or less. This service includes tasks such as removing litter, cleaning inlets, securing portable restrooms, sweeping minor trackout areas, and repairing damaged silt fences.
FREE OF CHARGE!

Examples of 10 minutes or less:





Fallen silt fence

If a Compliance Manager identifies a fallen silt fence on-site, they are trained to promptly address the issue. If the repair can be completed within 10 minutes, the Compliance Manager will use a staple gun or other tools to restore the fence as needed.





Tipped portable restroom

When a Compliance Manager identifies a tipped portable restroom, they will efficiently reposition it, verify its correct placement, and secure it with stakes to ensure compliance.





Minor Trackout

When minor trackout is recognized by our Compliance Managers, they will promptly initiate a thorough cleanup of the affected area. This action will be documented in the inspection report, ensuring transparency and accountability. Once the cleanup is completed and the area is restored to compliance, it will be removed from the list of action items.

ERX - Online Stormwater Management Software

STATE-OF-THE-ART
Online Compliance Management System

ERX

Innovation is an advantage. Earthworks has created its own software program, ERX, for records retention and digital inspections. ERX is available to all clients, and can be accessed online by builders, trades, and inspectors.

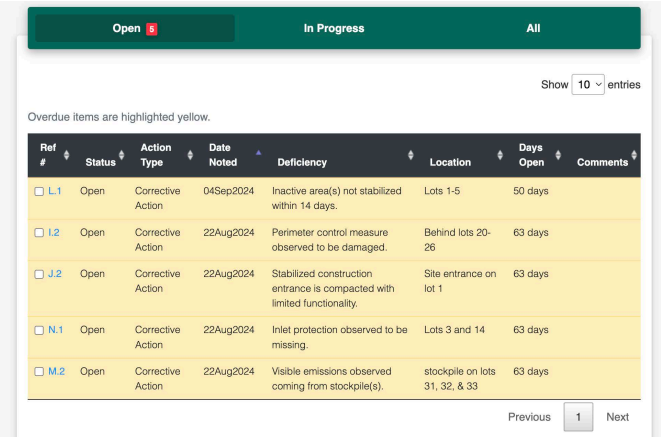
- User Friendly
- Meets state and municipal requirements
- Approved by the EPA
- eSWPPPs to markup and edit SWPPPs digitally
- Deficiency maps located on inspection reports
- Fully customizable report templates
- Electronic site maps can be created and updated
- Daily and historical rain data
- Inspection reports readily available
- Action items can be easily addressed
- Permits and documents are accessible
- User access is fully customizable
- Safety inspections and management
- QR codes are provided for PDF access of documents, maps, and logs
- Tracked regulatory inspections
- Site observations
- Drone footage storage
- "Kudos" section for client recognition

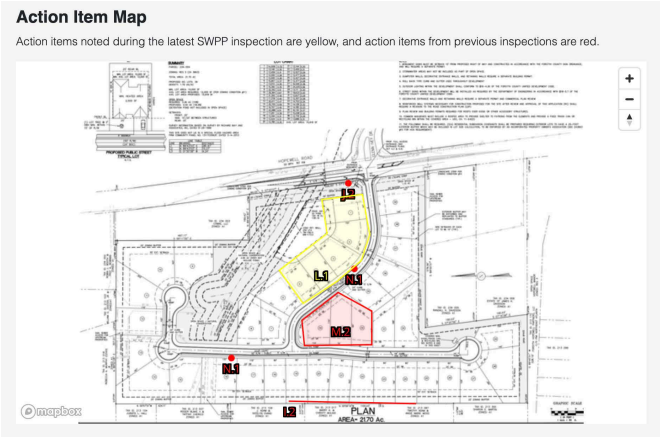
ERX - Online Stormwater Management Software

Live Updates Every Inspection

ERX is continuously updated with each inspection, maintaining a comprehensive archive of all historical map updates. Each inspection report includes action item maps, which are also distributed via email to all employees associated with the respective site. Action items are easily managed within ERX, where they can be categorized as open, in-progress, or closed. Once an action item is resolved, it is promptly removed from the list to ensure clarity.

ERX assigns a unique reference number to each action item, facilitating quick retrieval on the map. Items highlighted in yellow denote those from the current inspection report, while items marked in red indicate that they have surpassed the established threshold. This systematic approach enhances efficiency in addressing and tracking action items effectively.





Client review:
"ERX tracking system. I've seen several variations of stormwater compliance software being used across the nation, however very few compared to ERX's user friendliness and ease at which documents can be reviewed."
~ Richmond American Homes

Online Access

Access all of your compliance data and documents any time. ERX is accessible online from any device.

Frequent Updates

ERX gets better every week. Earthwork's in-house team continually improves and implements new features.

Digital Archive

Never worry about losing your most important compliance documents. ERX manages storage and accessibility so you don't have to..

Technical Support

We care about reliability. If you have any questions - do not hesitate to contact us.

Industry Experts

Custom compliance reports crafted by industry and regulatory experts, designed to ensure compliance with regulations.

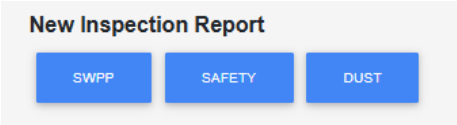
Automated Weather Reports

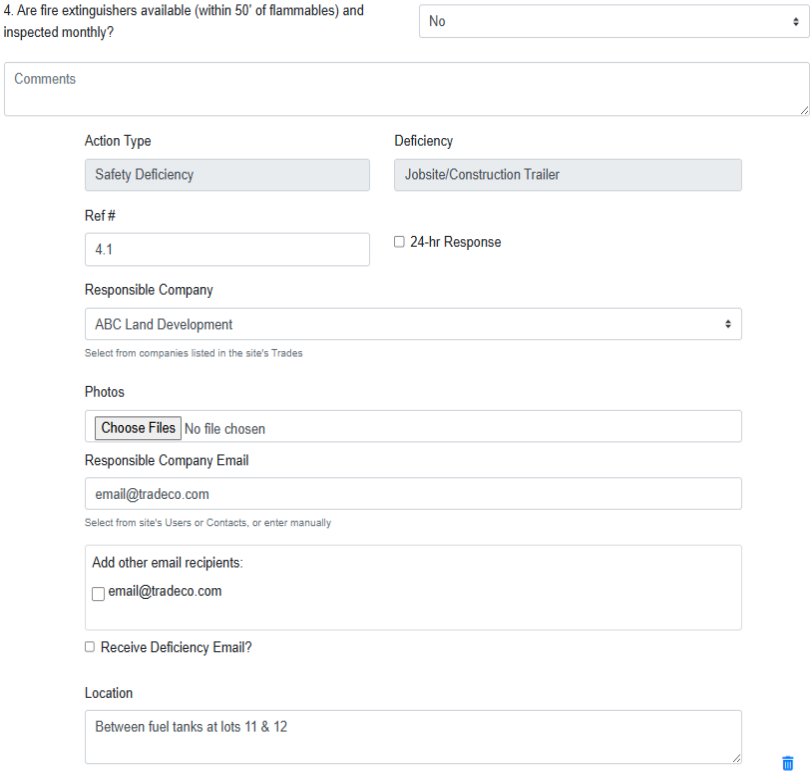
ERX automates the process of weather tracking and will alert when rain events occur.

ERX - Online Safety Management Features

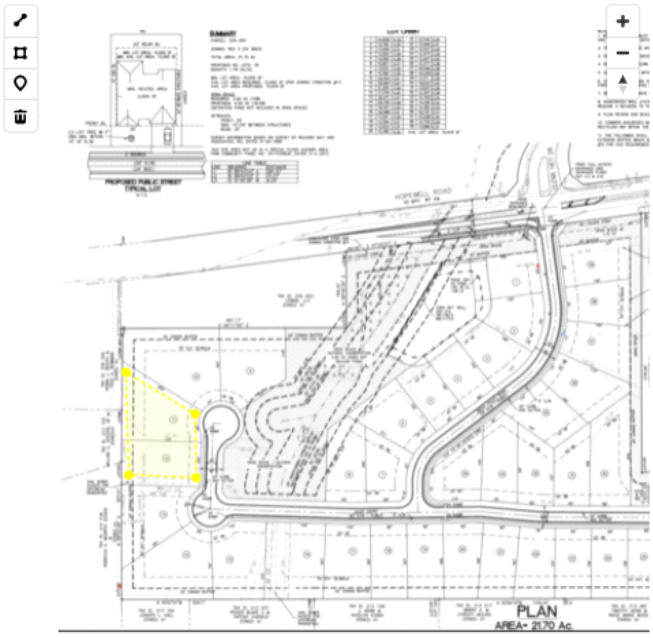
Safety and Stormwater in One Place

Earthworks' safety program provides a standardized, user-friendly process for identifying and documenting job site safety issues within ERX. Inspectors can record deficiencies with photos, location details, and corrective actions while assigning violations directly to responsible contractors with automated notifications and real-time tracking. Customizable reporting delivers actionable insights that improve compliance, and support continuous safety performance.



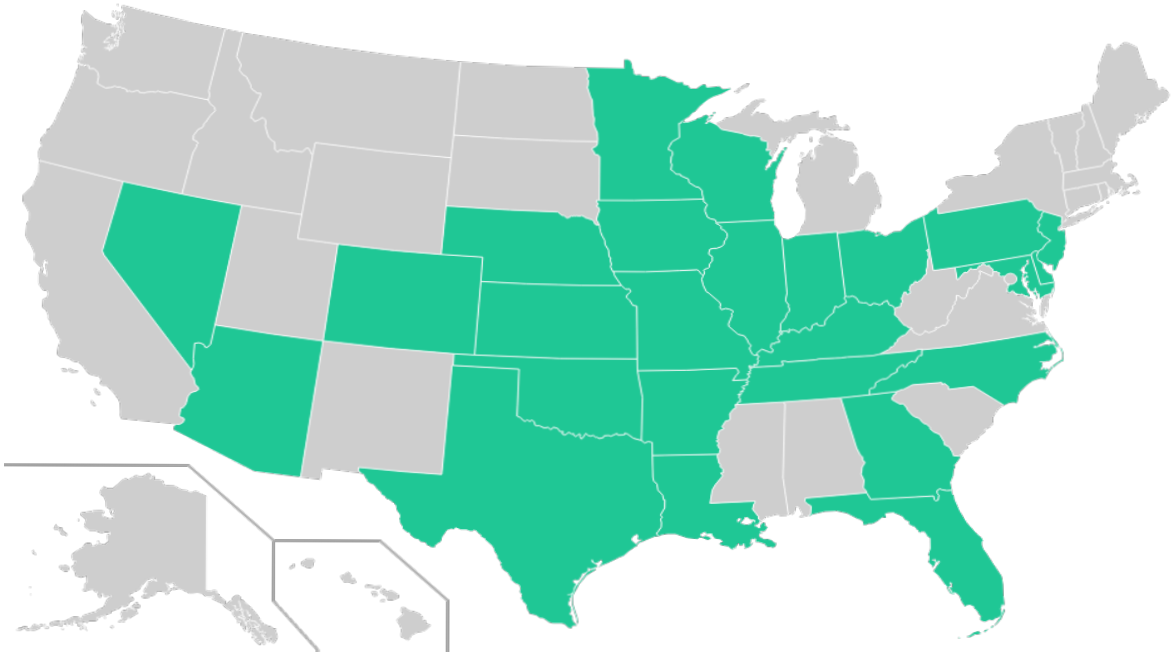


Earthworks is committed to maintaining the highest standards of safety through comprehensive training, proactive planning, and consistent oversight. Our workforce completes OSHA 10-Hour and OSHA 30-Hour Construction Safety Training, equipping employees and supervisors with the knowledge to recognize hazards, prevent incidents, and maintain compliance with OSHA regulations. These programs cover essential topics including fall protection, personal protective equipment (PPE), electrical safety, hazard recognition, and construction safety best practices, fostering a culture of safety on every project.



To support continuous safety performance, Earthworks utilizes ERX software to manage all aspects of its safety program. Safety plans, training records, inspections, incident reports, corrective actions, site observations, and compliance documentation are securely maintained within a centralized system, providing real-time visibility and organized recordkeeping across all projects. In addition, Earthworks professionals conduct routine site safety inspections to identify potential hazards, verify regulatory compliance, and recommend corrective actions that help maintain safe, organized, and efficient job sites while supporting continuous improvement.

Setting Industry Standards for Compliance



Arizona (480) 436-0041
Arkansas (479) 806-7214
Colorado (720) 326-2118
Florida (407) 773-2113
Georgia (832) 585-7374
Illinois (331) 444-8266
Indiana (317) 727-5323
Iowa (515) 344-0647
Kentucky (502) 830-8180
Louisiana (225) 460-1223
Minnesota (612) 916-2089
Missouri (816) 401-5936
Nebraska (402) 380-0038
Nevada (702) 533-0505
New Jersey (609) 577-0267
North Carolina (252) 684-9851
Ohio (614) 512-2562
Oklahoma (405) 833-7214
Pennsylvania (609) 577-0267
Tennessee (629) 279-1182
Texas (469) 400-1216
Wisconsin (612) 916-2089

Representative Client List

amazon

amh

ASHTON WOODS

BB LIVING
simply live more

BEAZER HOMES

Bela Flor COMMUNITIES

BFL BUILDERS

bsi.

CAPSTONE HOMES

CROWNWEST REALTY, LLC

CENTURY COMMUNITIES
A HOME FOR EVERY DREAM

David Weekley Homes

DHI COMMUNITIES
a D.R. Horton Company

D·R·HORTON
America's Builder

DRB HOMES

DREAM FINDERS HOMES

ELLISON DEVELOPMENT

FORESTAR

FULTON HOMES

GORDIAN ENERGY SYSTEMS

HANCOCK BUILDERS

KHovnanian Homes

kb HOME

LENNAR

LGI HOMES

M/I HOMES

mattamyHOMES

Meritage Homes
LIFE. BUILT. BETTER.

Mosaic

NORTH OAKS COMPANY LLC

Pulte HOMES

Quarterra MULTIFAMILY

QT
QuikTrip

RISEWELL HOMES

RICHMOND AMERICAN HOMES

SHAWOOD

SMITH DOUGLAS HOMES

STARLIGHT HOMES

SUNVEST SOLAR INC

TAMARACK LAND DEVELOPMENT

taylor morrison

Toll Brothers
AMERICA'S LUXURY HOME BUILDER

TRUMARK HOMES

TURNSTONE GROUP

CEO- Cherie Koester



"I want Earthworks to be so beneficial to our clients that they would never want to be on a project without us."

Meet the CEO

Cherie Koester founded Earthworks Environmental in 2014, starting with just one client. Over the past decade, she has accumulated an impressive half a million airline miles building the company, demonstrating her unwavering commitment to the business and its clients. Cherie's vision is to establish Earthworks Environmental as the premier consulting firm in the country, recognized for having the most dependable team and fostering excellent relationships with every client. Cherie's hands on approach to leadership has fostered long-lasting professional relationships.

In addition to her professional achievements, Cherie is a proud mother of three and a devoted stepmother. While she holds many titles, being the CEO of Earthworks Environmental stands out as one of her most significant accomplishments, alongside her role as a mother. Cherie's dedication and strong work ethic are evident in her leadership style; she leads by example and consistently demonstrates her commitment to the company's mission and values. As the foundation of Earthworks Environmental, Cherie remains steadfast in her dedication to serving future clients and ensuring the continued success of the company.

Industry Awards for Cherie Koester

https://insidesuccess.tv/programs/womeninpowertv_cherie-koester

https://medium.com/authority-magazine/female-disruptors-cherie-koester-of-earthworks-environmental-on-the-three-things-you-need-to-a5b57688b36c

https://azbex.com/people-on-the-move/industry-professionals-09-24-24/

https://www.bizjournals.com/phoenix/press-release?pn=24

https://cioviews.com/cherie-koester-an-experienced-leader-revolutionizing-environmental-management-with-her-expertise/

https://www.youtube.com/watch?v=BZOGgJJMbIk

https://voyagephoenix.com/interview/meet-cherie-koester/

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